## In The Matter Of:

Geline v. Northwest Trustee Services, et al

> H. John Kennerty May 20, 2010

Van Pelt, Corbett, Bellows
Court Reporters
401 Second Avenue South, Suite 700
Seattle, Washington 98104

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1	APPEARANCES	-	SEATTLE, WASHINGTON; THURSDAY, MAY 20, 2010;
2		2	9:00 A.M.
3	FOR THE PLAINTIFF:	3	* * * * * * *
4	MELISSA A. HUELSMAN LAW OFFICES OF MELISSA A. HUELSMAN	4	H. JOHN KENNERTY having been first duly
5	705 Second Avenue, Suite #1050 Seattle, Washington 98104	5	sworn by the Notary
6	Phone 206.447.0103 Fax 206.447.0115	6	Public, appeared and
7	Email mhuelsman@predatorylendinglaw.com	7	testified as follows:
8		8	EXAMINATION
9		9	BY MS. HUELSMAN:
10		10	Q. Will you please state and spell your name.
11	FOR THE DEFENDANTS, WELLS FARGO:	11	A. Herman John Kennerty, K-E-N-N-E-R-T-Y.
12	ANDREW G. YATES	12	Q. Thank you. So you're here today pursuant to a
13	LANE POWELL 1420 5th Avenue, Suite #4100	13	notice of deposition that I sent to your Counsel; is that
14	Seattle, Washington 98101-2338 Phone 206.223.7034	14	correct?
15	Fax 206.223.7107 Email yatesa@lanepowell.com	15	A. Yes.
16	<u> </u>	16	Q. I should clarify and say Counsel for your employer;
17		17	correct?
18		18	A. Yes.
19		19	Q. Can you please tell me your address?
20	Court Reporter: JUDITH A. ROBINSON	20	A. Work or home?
21	VAN PELT, CORBETT, BELLOWS 100 South King Street, Ste. 560	21	Q. Work is fine.
22	Seattle, WA 98104	22	A. 3476 Stateview Boulevard, Fort Mill, South Carolina.
23		24	Q. By whom are you employed?
24		25	A. Wells Fargo.
25		دء	11. 11 onb 1 mgo.
1		1	

Page 8

Page 5

- Can you tell me which part of Wells Fargo? 1
- Wells Fargo Home Mortgage. 2
- Which is a subsidiary of Wells Fargo Bank? 3
- 4 Right.
- Q. Can I get your educational background starting 5
- after high school? 6
- A. I attended Appalachian State University and went 7
- into the military after that and then joined HFC in 1984. 8
  - Q. That's Household Finance?
- A. Yes. I was with Household until May of 2008, and 10
- then in August of 2008 I joined Wells Fargo. 11
- O. Did you get a degree from Appalachian State? 12
- 13 A. No.

9

- Q. What was your job at HFC? 14
- A. It varied. 15
- O. Why don't you start with your first job and take me 16
- through. I'm also going to tell you I want a little job 17
- description. If you could provide that, that would be 18
- fantastic. 19
- A. When I first started with HFC. I was a branch 20
- representative manager in training. I went through the ranks 21
- and became a manager. 22
- From there I went into their first mortgage 23
- program. I stayed in that for a brief period. Then I went 24
- into the collections, real estate collections. 25

- A. There's three main areas within the default doc. 1
- group. The first one is the ordering and obtaining of
- collateral documents for loans. The assignment team, the
- execution of assignments, as well as the executable team 4
- which is the executing of other foreclosure-related
- documents. 6
- 7 O. So in summary is it -- your department goes and
- gets original loan documents when they're necessary and it
- executes documents in connection with foreclosures, whether
- 10 it's assignments or other necessary documents?
  - A. Correct.
  - O. Is that pretty much what your unit does all day
- 13 long?

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- A. Pretty much, yes.
- Q. And does it do it for the entire country for your 15 employer? 16
- A. Yes. 17
- O. Are there other locations as well, or is your 18
- 19 office the one that handles all of it?
- A. My office is the one that handles all of it. 20
  - Q. So your title is Loan Administration Manager?
- A. Yes. 22
- Q. Are you also vice president? 23
- A. Of loan documentation. 24
- O. Have you had the vice president title since you 25

Page 6

- became employed there?
  - A. Shortly thereafter.
- O. So the official title is vice president of Loan 3
- Administration? 4
- 5 A. No.
- Q. I'm sorry. Can you --6
- 7 A. Vice president of Loan Documentation.
- O. Vice president of Loan Documentation. I'm sorry. 8
  - My fingers are faster than my brain.

How many employees do you supervise?

- A. 53 full-time employees. And we currently have 15 11 contract workers. 12
- 13 O. Are they the people who are actually executing the documents that you were just describing? 14
- 15 A. Yes.
- 16 O. And you're their supervisor?
- A. I manage the department. I have direct reports 17 that are supervisors that manage the day-to-day. 18
  - Q. So you supervise the supervisors?
- A. As well as the processors. 20
- O. Right, okay. And when is it that you -- or I 21
- 22 should say, excuse me.

How often do you actually sign documents? 23

- A. Daily. 24
  - Q. Can you tell me about how many documents you sign a

- O. Can you kind of give me some time lines? 1
- A. Sure. The original branch representative manager 2 in training program was July '84 through '85 or thereabouts. 3
- O. I understand we're not going to be totally precise. 4
- But if you can give me ballpark that would be great. 5
- A. Sure. 6
- 7 O. Thank you.
- A. I was a manager in the '85-'86 time frame, through 8
- '87-'88. First mortgage program, '88 to '89. Real estate 9
- collections, '89 through '92, March of '92. 10
- 11 From there I went into policy and compliance, and I was in the compliance department as a state manager. Then I 12
- was the manager of the forms group within the compliance 13
- group until 2001. 14
- 2001 through 2008 I was specifically with Decision 15 One Mortgage which is a subsidiary of Household as the 16
- operations manager, reconciling sales to investors as well as 17 managing the processing and posting of payments.
  - Q. And that's what you're doing now?
- A. No. With Wells Fargo I am a --20 21
- Q. Sorry. I lost track. Go ahead. A. With Wells Fargo, I am a loan administration 22
- manager managing our default document group. 23
- Q. Why don't you tell me what your job duties are of 24 that. 25

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Geline v. Northwest Trustee Services, et al Page 9 day? 1 A. Anywhere from 50 to 150. 2 O. That actually reminds me because I was running late 3 4 and again I apologize. 5 Have you ever had your deposition taken before? A. It has been quite some time. 6 O. Did you have it taken while you were an employee of 7 8 HFC? A. No. 9 O. For what reason did you have your deposition taken? 10 A. It was a child custody hearing. 11 O. So you have never had your deposition taken in 12 connection with your employment at Wells Fargo? 13 A. No. 14 O. Going back to the question we were on, you said 15 from what I understood just a second ago, you're the 16 supervisor or you manage the unit, and then there are 17 supervisors who actually then manage the day-to-day 1.8 operations of the unit; correct? 19 A. Correct. 20 O. Do you know how many documents per day on average 21 the supervisors sign documents? 22 A. I would -- roughly the same amount. 23 O. Is it the same then for the people that are 24 subordinate to the supervisors? Page 10 A. Not quite. Simply because if they process it, they 1 obviously can't sign it. 2 O. I'm sorry. Why is it obvious that they can't sign 3 it? 4 A. They -- not all the processors or any of the 5 processors hold a title of vice president of Loan 6 Documentation, so they can't sign it, depending upon the 7 nature of the document. 8 O. So only people who have a title can sign documents, 9 depending upon the nature of the document? 10 11 A. Yes. What kind of documents require a title? 12 13 A. Just about everything that we do, with the exception of when we order collateral files. 14 O. We'll go through that in a second. 15

So what kind of documents do you regularly sign?

A. Assignments; declarations; various affidavits.

Q. Are they all in connection with foreclosures or

Q. You would still also participate in bankruptcy

motions for relief to stay in bankruptcy?

A. More so foreclosure.

motions for relief?

A. It's rare --

Q. Oh, okay.

A. -- that I would.

Page 11 O. Usually those two departments are combined so 1 that's why I was asking. 2 And are there other people that you supervise who 3 4 also have a title? 5 A. Yes. 6 Q. And do all the supervisors then have a title that you supervise? I'm talking about your unit. A. Not all of them. Q. So is it only the ones that have titles that are 9 allowed to sign the documents? 10 A. Yes. 11 O. What titles do supervisors have? 12 13 A. Other than supervisor it would be vice president of Loan Documentation. 14 15 Q. So is it true that they have that title simply for purposes of signing documents? 16 MR. YATES: Object to the form. It misstates 17 prior testimony. You can answer. 18 19 A. Can you repeat the question? (Requested testimony was read.) 20 A. I can't really answer that question. That's not --21 22 I mean, I don't grant authorizations for that title, so I really can't answer that. 23 BY MS. HUELSMAN: 24 Q. Do they act as officers of the company to perform 25 Page 12 other functions? MR. YATES: Object to the extent it calls for a legal conclusion. You can answer. A. With respect to the execution of documents, yes. 5 BY MS. HUELSMAN: Q. But that's their only function as the vice president; correct? A. For loan documentation, ves. O. So in other words, they are not going to board 9 meetings or interacting with the board of directors or other 10 corporate officers; correct? 11 A. They interact with other officers of the company. 12 Now, as far as board members, I can't answer that. 13 Q. What other officers of the company do they interact 14 with? 15

A. They interact with vice presidents as well as 16 assistant vice presidents. 17 O. Those are just other people that perform similar 18 functions in the company; correct? 19 A. Similar --20 MR. YATES: I'm just going to object to the 21 extent it misstates prior testimony. You can answer. 22 A. Similar how? I don't understand your --23

BY MS. HUELSMAN: O. You understand that I do not want you to have to

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- come to a legal conclusion. I just want to get your general
- understanding regarding the role of a president of the 2
- 3 company, you understand what a president of the company is;
- correct? 4
- A. Yes. 5
- Q. And the other officers underneath a president. 6
- Vice president and secretary and things like that. 7
  - You understand that; correct?
- A. Yes. 9

8

- O. Are you and the supervisors who work for you in 10
- what would be kind of a stereotypical vice president role, in 11
- other words, involved in operations of the company? 12
- 13 A. With respect to operations of the company, with the
- execution of documents, yes. 14
- O. But that's what I'm saying. It's limited to the 15
- execution of documents; correct? 16
- A. Yes. 17
- O. You're not making decisions about shareholders or 18
- things like that: correct? 19
- A. No. 20
- 21 O. In your role as a supervisor of the department, the
- loan documentation department, do you ever sign anything 22
- other than the assignments and declarations using the title 23
- vice president? 24
- A. Yes. 25

- custodians.
- O. First of all, I'm going to have you define what a 2 collateral file is. I know what it means, but just to put it
- in the record.
- A. A collateral file would consist of an original
- signed note or loan agreement. An original signed and
- recorded mortgage or deed of trust. Final title policy. And
- it could also contain original signed documents such as
- 9 writers and various other documents associated with the loan itself signed by the borrower or borrowers. 10
  - O. So those are the only kinds of documents that are in collateral files; correct?
- 13 A. Correct.
  - Q. Those are all the original documents; correct?
- A. Correct. 15
- Q. That's because the rest of the time -- excuse me --16
- 17 most of the time when you're using -- you're operating your department, you're using electronic records of documents;
- correct? 19

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- MR. YATES: I'm going to object to the extent 20 21 that misstates prior testimony. I understand you want to
- lead to little bit to save time, but I have to make that 22
- 23 objection.
- BY MS. HUELSMAN: 24
  - O. How do you look at documents normally when you're

Page 14

- performing your job?
- A. Depends upon the state. Approximately half the
- states are copy states.
- Q. What do you mean by "copy states"? 4
- A. The actual state does not require original loan 5
- documents to proceed with any type of foreclosure or
- bankruptcy action.
- 8 O. So when it's a copy state where are the records 9
- kept?

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- A. They are kept with a custodian. However we request 10 11 them if they have not been previously imaged. And if they
- have not been previously imaged then we order them and they get reimaged and then returned to the custodian. 13
  - Q. So in -- in copy states, really all you're using is the images; right?
- A. Correct. 16
- 17 Q. In non-copy states, explain your process. You still have images of the documents; correct? 18
- 19 A. Yes.
- O. Right. 20
- 21 A. We refer to them as original document states where we order the collateral file from the custodian. They are
- processed by being imaged, and then we actually receive that 23
- collateral file and retain it until the file or the loan goes
- - active in foreclosure.

Q. What other documents do you sign using that title? 1

- A. There's two declarations that come to mind. One is 2
- for California and one for Washington. 3
- 4 O. Those are the beneficiary declarations? A. For Washington there's a loss mitigation 5
- 6 declaration, as well as in California there's actually two
- types of declarations. There is a default and notice of 7
- 8 sale.
- Q. But whenever you're filling out say internal forms, 9
- 10 or I guess I'm assuming you probably do evaluations of employees or sign off on, you know, write ups of employees 11
- 12 and things like that.
- A. Yes. 13
- Q. I'm assuming that's what you do as a supervisor. 14
- Do you ever use your title, vice president, when 15 you're filling out those types of internal company documents? 16
- 17 A. Title is not required.
- Q. So internal company documents, you never use your 18
- 19 title?
- 20
- Q. You described your department as being involved in 21 ordering collateral files; is that correct? 22
- A. Correct. 23
- O. Can you explain to me what that means? 24
- A. The collateral files are held by various 25

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1 Q. Okay. So I want to make sure I'm understanding

2 you.

So I guess we actually -- your department becomes involved only when there's a foreclosure pending; is that correct?

6 A. Prior to foreclosure.

Q. So in other words, when there has been some kind of default?

9 A. Yes.

Q. And it's involved in anticipation of a foreclosure

11 proceeding; correct?

12 A. Yes.

Q. So in other words, if some homeowner gets a loan,

pays on time, never has any problem, your department is not going to be involved; right?

16 A. Not entirely true.

17 Q. Okay.

18 A. If they filed bankruptcy we would still order that

19 collateral file.

Q. But aside from some kind of default event which

would be nonpayment or bankruptcy or something like that?

A. Correct, we would not be able to.

Q. So I understand you're employed by Wells Fargo.

But do you only respond to inquiries regarding loans that are serviced by Wells Fargo, or do you also

(Requested testimony was read.)

A. Yes, we would be the servicing.

3 BY MS. HUELSMAN:

Q. Right. Because you referred to investor.

So that means there's somebody other than Wells

6 Fargo that owns the loan when you refer to an investor;
7 correct?

8 A. Correct.

Q. Wells Fargo could also be an investor; right?

10 A. Correct.

11 Q. But when you use the phrase investor it refers to

the owner of the loan; is that correct?

13 A. Yes.

Q. Even when you use the phrase, "investor," similarly

15 you could well also be referring to a full trust; correct?

A. Correct.

Q. I just want to make sure I understand your

18 terminology.

19 A. Sure.

20 Q. So the Wells Fargo servicing arm identifies that

there has been a default or some kind of problem with the loan and makes the referral over to your department, okay?

A. The -- the term, "referred it over to my

department" is -- it's -- misleading is not the word I'm

looking for, but it's not entirely accurate.

Page 18

1 respond to someone using servicing that's not Wells Fargo?

2 A. Only Wells.

3 Q. All right. I realize that puzzled you, but you

4 know.

5 A. I was making sure that --

6 Q. Okay, okay. So in other words, if your department

7 has to become involved, it's done so because somebody

8 involved with Wells Fargo has determined that the loan is

9 going into default; is that correct?

10 A. Correct.

11 Q. Can you explain to me how that process occurs?

12 A. Which process?

Q. That a file gets referred to you at the loan

14 documentation department.

A. We -- there are several criteria that we look at

prior to ordering the file. One of course is delinquency, as

well as if the property is occupied, and who the investor iswill help us determine how far in advance of the anticipated

19 foreclosure we would order the collateral file.

Q. So although your referrals are coming from Wells Fargo's servicing entity it could well be that they're

Fargo's servicing entity it could well be that they're servicing for somebody other than Wells Fargo; correct?

MR. YATES: Object to the extent it misstates

prior testimony. You can answer.A. Can you read that back, please?

Q. It's done by computer instead of in an oldfashioned sense of making a referral; correct?

A. Right. It's a referral to obtain the documents.

4 Not to -- in essence -- at that point that's as far as it

5 goes.

6 Q. Why don't you explain how it occurs.

A. The referral?

8 O. Yes.

9 A. The -- once the collection department has completed

their process, it goes to our foreclosure referral group who

11 ensures that -- obviously depending upon the state, that the

criteria has been met, and then they actually refer it forforeclosure.

Q. So -- sorry. It goes from the servicing arm to, what was the department called?

16 A. Well, it would be in collections.

Q. And then collections sends, essentially the message to your department?

A. No. It goes to the foreclosure referral group.

Q. That's what I was actually looking for.
So the foreclosure referral group is act

So the foreclosure referral group is actually separate from your department?

23 A. Yes

Q. Do they operate out of the same offices as you?

A. There's a second building.

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Page 24

Page 21

- O. But it's there at the same location? 1
- 2 A. Yes.
- O. And just generally what does the foreclosure 3
- referral group do?
- A. I I could only give you a very high level, 5
- because I'm not, nor have I worked --6
- O. I just want you to give me your basic understanding 7
- 8 just because I'm trying to make sure that I'm following the whole process. 9
- A. My understanding is they review these loans to 10
- ensure that the proper due diligence has been completed, and 11
- 12 then they run this through their automation and the loans are 13 referred for foreclosure.
- Q. So it goes from collections to the foreclosure 14
- referral group and then to your department? 15
- A. To order collateral files, yes. 16 O. And again, all this is just done really by computer 17
- 18 messaging on a software program; correct?
- A. Yes. 19
- What software program is that? 20
- A. It's our -- off our main frame which is Daisy. 21
- 22 Q. D-A-I-S-Y?
- Yes. 23
- Q. Is that an acronym? 24
- If it is I don't know what it means. 25

- Q. You don't know any information from your --1
  - We just refer it to an attorney.
- O. Okay. 3

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- A. But the mechanics of that I can't speak to. 4
  - Q. All right. So it's going from your department to
- whoever is then ultimately going to handle the foreclosure?
- A. It's actually going from the foreclosure referral 7 group to the foreclosing attorney.
  - Q. That's what I'm trying to get at.

10 After you're finished performing your tasks in the loan documentation department you're giving the information 11 back to the foreclosure referral group? 12

- 13 A. No.
  - O. No?
- A. Once it's referred at that point, it's going to the 15 foreclosure attorney. 16
- O. And that is also done through the software? 17
- A. Yes. 18
- 19 Q. Okay.
- A. It's a parallel process. 20
  - Q. That's just trying to understand.

So foreclosure referral group is sending off the 22 23 message through the computer software to whatever attorney is

- going to handle the foreclosure. And concurrent to that a 24
  - message is being sent out to your group to perform your

Page 22

- functions? Q. So it goes from collections, foreclosure referral
- group, your department. And your department's sole purpose 2
- is to get collateral file and execute documents; is that 3
- 4 correct?

1

- MR. YATES: Object to the extent it misstates 5
- prior testimony. 6
- 7 A. Yes.
- BY MS. HUELSMAN: Я
- 9 O. Yes?
- A. Yes. 10
- O. Is there anything else it does? I mean I'm not 11
- 12
- A. No. We order the collateral file. We execute 13
- assignments and other ---14
- Q. Declarations? Affidavits? 15
- A. Correct. 16
- O. And that's it? 17
- A. We have a small file room where we store the files 18
- until they're needed. 19
- 20 Q. Anything else?
- 21 A. No, that's it.
- Q. I'm going to get back to what you do. But what 22
- happens to the foreclosure referral after it comes to your 23
- department? Where does it go on from there? 24 25 A. I can't answer that because I don't know.

- - A. Correct.
  - O. And when your group performs its function, all the
- information is simply uploaded back into the software system;
- 5 is that correct?
- A. Yes.

7

- Q. So where it goes from there you don't know?
- A. With respect to the information that we upload, it
- goes into the system.
- Q. Right. But I mean that's the end of your 10 department's involvement in the process; right?
- 11 A. Other than sending the documents to the attorney, 12
- 13 yes, that would be the end of it.
- Q. So why don't you explain to me what happens when 14 15 the referral comes into your department from the foreclosure 16 referral group?
- A. We look to see well, we have a daily report that 17 will -- that is generated to let us know what files we need 18
- to forward to the attorney, and once those files are pulled
- 20 they are processed out and literally checked out with the
- information of what attorney they are going to and the 21 22 tracking number in which they are being sent with.
  - Q. I'm going to go through this in a lot of detail. So let's go through that process, okay?

So the report comes in every day and that's how

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Page 28

Page 25

- 1 your department knows what new matters it's working on; is
- 2 that correct?
- 3 A. Correct.
- 4 Q. Who does that report come to?
- 5 A. It's generated to our file room.
- 6 Q. Okay. And is there a person there that retrieves
- 7 it and disseminates it to everybody else or does everybody in
- 8 the department also get it?
- 9 A. No. It goes into a shared directory. It's pulled
- 10 from there and printed out and then, depending upon how many
- loans are on for that particular day it's allocated out to
- 12 the team members.
- Q. How is it allocated to the team members, is there organization by state or alphabetical? How is it organized?
- organization by state or alphabetical? How is it organized?
   A. Based on volume, and it's printed in numerical
- order, and so then you pull it. You know, if there's five
- 17 team members that are available to pull, then you know,
- 18 depending upon how many are on the list it could be several
- depending upon now many are on the list it could be several
- sheets. And then you get one sheet or two sheets or
- 20 something from there.
- Their task is to go to the shelves and pull those
- 22 off.
- Q. So these are I'm sorry. What is their position
- 24 called?
- A. They are, a general term is clerk but their

- a daily basis to determine what files we need to order based
- 2 on that criteria.
- з Q. Okay.
- 4 A. Depending upon the custodian and the nature of the
- 5 file, and by that is it a Freddie or Fannie type loan would
- 6 determine how we actually order that file. And that's
- 7 whether it be an electronic request or a paper request, and
- 8 depending upon which way it falls, we would order directly
- 9 from that particular custodian.
- Q. Do you know how many custodians you have to deal with regularly?
- A. There are five that we order from more frequently than others. There are 22, 25 that may or may not have
- 14 files. But there's five that we order from on a regular basis.
  - Q. Can you tell me what those five are?
- 17 A. Wells Fargo dot custody; La Salle; US Bank and
- 18 there's various arms of US Bank depending upon the location.
- 19 And Deutsche Bank.
- 20 Q. That was four.
  - A. City would be the fifth one.
- Q. And you still deal with La Salle even though it was
- 23 acquired by B of A?
- 24 A. Yes.

16

21

Q. Do they still run a custodian operation?

Page 26

- 1 official title is operations clerk.
- 2 Q. Operations clerk. And these are the people that
- 3 the supervisors supervise?
- 4 A. Yes.
- 5 Q. And then you supervise the supervisors as well as
- 6 the clerks?
- 7 A. Correct.
- 8 Q. Making sure I understand you.
- 9 A. Correct.
- 10 Q. So you said that the operations clerks pull the
- 11 file. Can you explain to me what you mean by that?
- 12 A. They physically go get the file off the shelf.
- Q. By that you mean the collateral file?
- 14 A. Yes.
- Q. The collateral file which includes these original
- 16 documents then is already there at your location by the time
- 17 the operations clerks are getting the print out; correct?
- 18 A. Yes.
- Q. So can you describe to me the process -- let's
- 20 backtrack a bit. About how the collateral files end up at
- 21 your location. I know you've given it to me generally but I
- 22 want to go through it in some detail.
- A. Depending upon the delinquency and the occupancy of
- the property would determine at what stage of actual
- 25 delinquency we would request that file. We run a process on

- A. Yes
  - Q. So some other part of the company makes that
- 3 determination regarding the request with the collateral file;
- 4 right?

5

16

- A. We run the automation ourselves.
- 6 Q. I'm sorry?
- 7 A. That's part of our department.
- 8 Q. So there's some other report that you get.
- 9 I'm trying to understand. You told me there's one 0 report where you actually are getting the collateral file.
- 11 I'm trying to figure out and understand the process of how the collateral file gets to your location.
- A. That would be the front-end piece, the ordering of the collateral file, and that is also again based on delinquency.
  - Q. Sure.
- 17 A. And occupancy. Those types of factors.
- 18 O. Sure
- 19 A. That is set up with respect to the referral, the 20 foreclosure referral process.
- Q. But that's still your department that performs that function, making the request to get the collateral file?
  - A. Yes.
- O. So is it also the foreclose referral group then
  - that tasks you with that or tells you, hey, this one, you

Page 29

- know, needs to be obtained?
- A. No. There's -- there's no type of communication 2
- like that. It's -- again, it's based on the criteria that 3
- has been established.
- Q. So if I'm understanding you correctly, it's simply 5
- a function of the computer software program. In other words, 6
- when a particular type of loan meets this particular criteria 7
- 8 the software program simply sends a message to your
- department that the collateral file needs to be obtained. 9
- Is that what you're saying? 10
- A. When we run the automation process it would fall on 11
- that particular process. There really is no type of message, 12
- 13 per se.
- O. So something gets triggered in the software system 14
- and when you're doing your daily batching, I guess, or 15
- reports, it comes up? 16
- A. Correct. 17
- O. I'm trying to use -- just so you understand, when I 18
- say things like "messages," I do want you to clarify. 19
- A. Sure. 20
- Q. I'm trying to use familiar terminology so we can 21
- effectively communicate. I understand that it's an automated 22
- process and the computer chugs it out, but I don't know what 23
- else to call it except for a message. 24
- A. I understand. 25

- essentially their supervisor?
- A. As the title indicates, they truly direct the work
- 3 flow.
- Q. And so these loan servicing specialists are the 4
- ones that then actually go about determining where the
- collateral is and how and to whom the request needs to be
- made: correct? 7
- A. Actually our automation program does that.
- 9 Q. So they are going to get a report?
- 10 A. A report.
- O. That says this loan is with Deutsche Bank? 11
  - A. Yes.
- 13 Q. And they know how to contact Deutsche Bank to go
- 14 get that document; correct?
- A. Yes.

12

24

5

15

19

- O. So they send out the request for the collateral 16
- file and you described that a little while ago as being 17
- either done electronically or by letter depending upon the 18
- custodian; correct? 19
- A. Not necessarily the custodian. It depends upon the 20 21 investor.
- Q. Okay. 22
- 23 A. There's some that require a paper request.
  - O. So that would be determined by the pooling and
- servicing agreement?

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- Q. Just so I understand that. 1
- But again I do want -- it is helpful when you 2 clarify that this is not necessarily, Fred, go get a file. 3
- It's an automated report. 4
- A. Sure. 5

1

- Q. And so does that work get distributed in the same 6
- way that you described a few minutes ago to the operations 7
- clerks as well? 8
- A. We have a team collectively, and they are called 9
- the automation group, that perform those tasks with respect 10
- 11 to actually ordering the collateral files.
- Q. And who makes up the automation group? 12
- A. There are three people that, I think, four. We 13
- just added one. They are people that handle that task.
- There are three loan servicing specialists and a work 15
- director. 16
- Q. Do they work underneath you also? 17
- A. Yes. They report directly to me. 18
- Q. Are they housed in the same office space as the 19
- operations clerks and supervisors? 20
- 21 A. Yes.
- Q. But they have separate titles? 22
- 23 A.
- 24 O. So I assume the loan servicing specialists are the
- people who perform the work and the work director is

- A. Yes.
  - Q. In your offices then do you have access to the
- pooling and servicing agreements, or is that simply indicated
- on the computer information that's available to you?
  - A. It's indicated.
- O. So there's going to be an indication on the
- computer screen? 7
- A. Yes. 8
- O. And then is there a time line for them, or a 9
- standard time for the collateral file to be obtained?
- A. Depending upon the custodian, it could be as little
- 12 as 24 hours, or as much as ten days.
- 13 O. I would assume it probably has to with the location
- of the custodian. 14
  - A. Yes.
- O. So once that request is made and sent out and the 16
- file actually gets -- the collateral file gets delivered to 17
- your offices, how does that occur? 18
- A. We get it via UPS or Fed Ex. O. And I assume those probably end up showing up at 20
- your offices daily? 21
- A. Yes. 22
- Q. What happens to them once they come into your 23
- 24 office?
  - A. We confirm what they receive based on the shipping

Page 32

Page 33

- report, and then we process them in by uploading, once the
- verification has been completed, uploading the shipping 2
- report into the tracking system. 3
  - Q. So who performs that task?
- 5 That's done by the file room team.
- Those are the operations clerks? 6
- A. Some are operation clerks and some are loan 7
- servicing specialists as well. 8
- O. So they upload the shipping report you said? 9
- Once the verification is completed, yes. 10
- O. So they actually physically go through each one of 11
- the collateral files and make sure the documents that are 12
- listed on the shipping report match up with the documents 13 that are in the collateral file? 14
- A. That specific task is actually performed in Eagan, 15
- Minnesota. 16

4

- O. Okay. Could you explain it to me? 17
- A. The collateral files are shipped to Eagan. 18
- 19
- A. For imaging purposes. Depending upon if it is a 20
- copied state file and once it's imaged, the images are 21
- verified that they have been uploaded to our imaging 22
- platform, then the files are returned to the custodian. 23
- If it's an original document state file, those 24
- files are then categorized on a shipping manifest and shipped 25

- 1 A. The images; correct.
  - Q. All right. So once the collateral file is arriving
- there in South Carolina, there's no additional verification
- of the contents of those collateral files because it has
- already been done in Eagan; is that correct?
- 6 A. Prior to it being sent to the attorney, we document
- what is being sent. 7
- O. Again? 8
  - A. Yes.

9

13

14

15

16

- 10 Q. But when it's being received by your offices that's just uploading of the shipping report, you called it? 11
- A. Correct. 12

MS. HUELSMAN: Are we doing okay of not talking over each other? I think we're probably talking over each other.

COURT REPORTER: Just a little.

#### BY MS. HUELSMAN: 17

- Q. We just have to watch talking over each other 18
- 19 because she has to take down everything that we both say.
- It's really common in conversation to do that, but it makes
- her life hard. And it's especially hard because I talk
- really fast, even though actually right now I'm actually slow
- for me. 23
- A. Sure. 24
- Q. So the file room team then performs its task and 25

Page 34

- 1
- Q. So you're sending out the request to the custodian 2
- and it goes first to Eagan, Minnesota, and is that an office
- of Wells Fargo? 4
- 5 A. Yes.
- Q. And documents are imaged and then they are either 6
- returned to the custodian or they're forwarded on to your 7
- offices in South Carolina: correct? 8
- A. Correct. 9
- Q. But the team in Eagan is responsible for verifying 10
- the contents of the collateral file; is that correct? 11
- A. They image it. And based on those images an 12
- 13 electronic data stream is provided to us of what documents
- are in the file. 14
- 15 Q. And by electronic data stream what do you mean? Is
- it something like a checklist on a computer screen or actual 16
- images of the documents or both? 17
- A. It truly is a stream of data that comes in that we 18
- process. That gets uploaded to say, okay, we received 19
- original note and original recorded mortgage. 20
- O. Okay. 21
- 22 A. Then of course the images are available as well.
- Q. So the data is coming in electronically. But then 23
- once you receive it you can actually see the documents; 24
- 25 correct?

- Page 36
- takes the collateral documents. The collateral file. I'm sorry. 2
- And you say that you actually have a storage unit 3
- there in your offices; correct? 4
  - A. We have a small file room, yes.
- Q. That's where the collateral files are stored until
- they have to be sent? 7
- 8 A. Either to the attorney or back to the custodian.
- Q. And what kind of state is Washington state treated 9
- 10

17

5

- A. It's -- if it's a foreclosure state or foreclosure 11 12 action it's a copy state.
- Q. Washington is considered a copy state? 13
  - A. Yes.
- 14 Q. And so your offices would never get the collateral 15
- file because Washington is a copy state; correct? 16
  - A. Unless there's some type of --
- 18 Q. Special request or?
- A. Yes. 19
- O. All right. So the documents in our case that we're 20
- dealing with here, the Geline case, those were sent to Eagan, 21
- imaged and then sent back to the custodian; correct? 22
- A. Initially, yes. 23

 $MS.\ HUELSMAN$ : Your attorney has provided me

with some documents here so we are going to go through those.

Nor	Northwest Trustee Services, et al May 20, 2010				
	Page 37		Page 39		
1	MR. YATES: I could use a restroom break.	1	I guess I should say, do you know when Ms. Geline's		
2	(Off the record.)	2	file was requested initially from the custodian?		
	(Exhibit No. 1 was marked.)	3	A. No.		
3	BY MS. HUELSMAN:	4	Q. Would there be electronic records of that in the		
4		_			
5	Q. Before we turn to this document, so what did you do	5	system, the software system that you described?		
6	to prepare for your deposition today?	6	A. Yes.		
7	A. Booked a flight, hotel, and rental car.	7	Q. And do you know the custodian that had Ms. Geline's		
8	Q. Did you review any files?	8	collateral file?		
9	A. Yes.	9	A. If memory serves, I believe it was Wells Fargo		
10	Q. Can you tell me what you reviewed without	10	document custody.		
11	disclosing anything that's privileged?	11	Q. Where is that located?		
12	A. The collateral file.	12	A. It is Hennepin, Minnesota. I believe Eagan and		
13	Q. That was it?	13	Hennepin run together.		
14	A. Yes.	14	Q. Okay.		
15	Q. And so you didn't review any of the electronic	15	A. I believe it is considered Hennepin.		
16	records?	16	Q. One is on one side of the city or border or		
17	A. No.	17	whatever? I'm sure there is probably a big line between		
18	Q. Were you involved at all personally in the Geline	18	Eagan and Hennepin.		
19	file?	19	A. Yes.		
20	A. How?	20	Q. And then initially would the collateral file have		
21	Q. Did you perform any work in connection with	21	then gone back to the custodian?		
	Ms. Geline's foreclosure?	22	A. Once it was imaged; correct.		
22	A. No.	23	Q. Right, right, okay.		
23		24	I recognize that you said later on it came back,		
24	Q. But you can describe to me how it came to be in	l	but initially it would have gone back to the custodian;		
25	your department; correct?	25	but initially it would have gone back to the custodian,		
l					
	Page 38		Page 40		
7		1			
1	A. Correct.	1 2	correct?		
2	<ul><li>A. Correct.</li><li>Q. So from my understanding of what you told me a few</li></ul>	2	correct? A. Correct.		
2	A. Correct. Q. So from my understanding of what you told me a few minutes ago, your office would have had a report that	2	correct? A. Correct. Q. Did you review any records that confirmed that that		
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Correct. Q. So from my understanding of what you told me a few minutes ago, your office would have had a report that indicated that the collateral file needed to be requested; is that correct? A. Correct. Q. And then that occurred according to the process that you just described to me a few minutes ago; correct? A. Correct. Q. Do you know who performed that task in your department? A. It would have been our automation group. Q. But you don't know the person within the automation group? A. No. Q. Did you review any records to verify that that process occurred before you came here today? A. I had the file, so Q. So there's no other way the documents could have arrived at your offices but through the process you described to me? A. Correct.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Correct. Q. Did you review any records that confirmed that that occurred? A. The comments in the system where the file was ordered. Q. So you did look at the electronic records? A. Not the second time because it was ordered twice. Q. But I mean you have looked at the electronic records regarding the file; right? A. Correct. Q. You just told me a few minutes ago you hadn't. So I just wanted to make sure. MR. YATES: I'm going to object. It's vague. You might want to clarify the time. BY MS. HUELSMAN: Q. So at some point have you reviewed the electronic records in the file? A. Yes. Q. But you didn't necessarily do it directly before coming here to testify, but you have looked at the electronic		

Page 41 What does the executable team do? previous viewing of the electronic files? 1 A. They receive documents for execution; various types A. Yes. 2 2 O. So the collateral file went back and then what of documents; affidavits; substitution of trustees; judgment 3 happened in your department with the Geline file? 4 figures. A. We received a second request to request or to order There's requests for power of attorneys, and there 5 the collateral file. are various other types of requests. There are foreclosure б related requests. O. Did your department perform any other work in 7 O. What other, I guess, departments or teams do you 8 connection with Ms. Geline's foreclosure before that second request for the collateral file? manage? We have the automation group and we have the 9 A. I can't specifically say one way or the other 10 executable team. 10 What else is there? because I do not know. 11 11 A. Assignment team. MS. HUELSMAN: Okay. Let's mark this as 12 12 13 Exhibit 2. 13 O. What does the assignment team do? (Exhibit No. 2 was marked.) 14 A. They execute assignments. 14 Q. I thought the executable team could do that. BY MS. HUELSMAN: 15 15 O. Have you ever seen this document before? A. It's separate. 16 16 Q. So the assignment team does nothing except execute 17 A. No. 17 O. Is Ms. Hosenfeld, H-O-S-E-N-F-E-L-D, is she one of 18 assignments? 18 your employees? A. Assignments, yes. 19 19 O. That's got to get redundant. A. She was a notary that we had. 20 20 Then we have the automation group; executable team; Q. So she was an employee of Wells Fargo? 21 21 A. She was a contract worker. assignment team. 22 22 O. So she was a contract employee, but she wasn't an Any other teams or groups? 23 23 A. File room team. employee of Wells Fargo? 24 24 O. What do they do? A. Yes. 25 25 Page 44 Q. Was she one of the people that you supervised as A. They process the files in and maintain and manage 1 the file room and then process files out. part of the loan documentation team? 2 2 A. Yes. 3 Q. Any other teams or groups in your department? 3 A. No. 4 Q. I'm assuming, based on your statement, she is no 4 O. All right. So Ms. Moua is a work director of the longer there. 5 A. She went to another department. executable team? 6 O. Is Ms. Moua, M-O-U-A -- is that how you pronounce 7 A. Yes. 7 Q. And she works under you; correct? it? 8 8 A. Correct. A. Yes. 9 9 Q. Xee Moua. Q. So would it be part of her regular job duties and 10 10 responsibilities to sign documents like Exhibit 2 which is an 11 A. Yes. 11 O. And that's X-E-E. That's the first name. Last appointment of successor trustee document? 12 12 name is M-O-U-A. 13 A. Yes. 13 Q. Would your officers create this document or would She is one of your employees; correct? 14 14 it be created by a third party? A. Yes. 15 Q. And she's still an employee? A. It would be created by a third party. 16 16 O. So would it be created by an attorney that was A. Yes. 17 17 going to perform the foreclosure? O. What is her actual title? 18 18 A. Yes. She is a work director. 19 19 O. She is a work director? 20 Q. So I'm trying to clarify this. But so from what I 20 21 Α. Yes. understand already, based upon what we've already talked about, the collateral file that's sent, gets imaged and gets So she's part of the automation group? 22 22 Q. A. No. She is part of the executable team. sent back and then the data is streamed to your offices; 23 23 correct? Q. So I thought -- okay. She's part of the executable 24 24 25 A. Correct. 25 team.

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- Q. And then your offices perform execution of documents that need to be executed so that the foreclosure
- 3 process can continue on; correct?
- A. Correct.
- 5 Q. And I understand that you said that the actual work
- performed by the attorneys and the rest of that process isoutside of your realm of knowledge?
- 8 A. Correct.
- 9 Q. But based upon this, it does appear that there is
- 10 communication between your department and the foreclosing
- attorney because you just told me that they create these
- documents and then Ms. Moua signs them.
- 13 A. Yes.
- Q. Can you explain to me how that occurs?
- 15 A. The communication?
- 16 Q. Yes.
- 17 A. They would send a Word format document to a
- 18 specific mailbox and from there, depending upon the type of
- 19 document and whoever is responsible for that particular
- 20 mailbox would review it and process it.
- Q. Okay. So if I understand it correctly, the work is
- 22 getting sent out to the attorney to perform the foreclosure,
- 23 and the attorney is then creating the paperwork to have it
- 24 self appointed as the trustee and that is simply sent back to
- your team for execution; correct?

- 1 BY MS. HUELSMAN:
  - Q. Can you explain to me how that occurs?
- A. There's a foreclosure matrix that is maintained
- 4 with foreclosing entities. That is these documents are, for
- 5 lack of a better term, bumped up against for verification
- 6 purposes.
- Q. So if I'm understanding you correctly, there's
- 8 information on a computer screen that lays out the parties
- who should be involved in the foreclosure?
- 10 A. Yes.
- 11 Q. And it's Ms. Moua's responsibility to take a look
- at that and make sure that the information on the document
- 13 she signs matches up with what's on the computer screen?
  - A. Yes.

14

- Q. So Ms. Moua is looking at the document to make
- 16 certain that the description of the deed of trust that's at
- 17 issue in this case is correct; is that right?
- 18 A. Yes
- Q. And she is going to be looking to make sure that
- 20 the entity whose name she is signing on behalf of matches up
- 21 also with the information that's on the computer screen;
- 22 correct?
- 23 A. Yes.
- Q. So according to this document, Ms. Moua was signing
- 25 this document on behalf of Wells Fargo who was acting as the

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- 1 A. The part about the trustee is outside of my realm. 1 attorne
- 2 O. Well, that's what this document is.
- з A. Okay.
- 4 O. So that's ---
- 5 A. Again, the mechanics of it, I can't speak to, but
- 6 as far as what they send to us, yes.
- 7 Q. I know. I'm just -- your employees are the ones
- 8 signing the documents appointing the trustees.
- 9 A. Yes.
- 10 Q. I'm not trying to trick you. It's the document.
- 11 A. Yes.
- Q. So Ms. Moua, does she have an obligation to review
- 13 the document and make sure it's accurate or anything else?
- 14 Or is she just signing what is sent to her?
- A. From a quality standpoint, yes. There's a -- the requirement to ensure that it's accurate.
- O. And how does she ensure that it's accurate?
- MR. YATES: Object, to the extent it falls
- beyond his notice. It's another witness. It's not a person
- 20 that you're asking about.
- MS. HUELSMAN: I understand. He's also their
- 22 supervisor. Go ahead.
- A. They look at the information as far as the name to
- 24 foreclose in. And there's a verification of process that
- 25 they complete.

- 1 attorney for US Bank as a trustee of a pooled trust?
  - A. Yes.
- 3 Q. Am I understanding that correctly?
- 4 A. Yes.

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14

- Q. So US Bank was the trustee of this pooled trust
- 6 WFMBS2004-N; is that correct?
  - A. Correct.
- 8 Q. And you think that Wells Fargo was acting as the
- 9 custodian for this pooled trust; correct?
- 10 A. Not as custodian. Custodian to me -- oh, you mean
- 11 for the collateral file?
  - Q. Yes.
- 13 A. Yes
  - Q. That's what you told me earlier.
- 15 A. Yeah, I was --
- 16 O. Yeah.
- 17 A. Okay.
- 18 Q. US Bank is just the trustee --
  - A. Right.
- 20 Q. -- according to this; right?
- 21 A. Right.
- Q. All right. Once Ms. Moua signs this document, what
- 23 happens to it?
- A. The notary notarizes it, and then they are shipped
- via overnight mail to the applicable attorney.

Page 49 Page 51 O. So the original leaves your office it as goes to 1. A. It is. the trustee? 2 MR. YATES: Wait for her to finish the 2 A. Yes. question. 3 MS. HUELSMAN: Yeah. O. And do Ms. Moua and Ms. Hosenfeld at the time, do 4 4 5 they work in the same physical location? BY MS. HUELSMAN: Q. That you saw in Fortmill, South Carolina on A. Yes. 6 6 May 17th, 2010; correct? O. Let's take a look at Exhibit 1. We've back tracked 7 7 A. Correct. a little bit. 8 A. (Witness complies.) O. And do you know the reason that this document has 9 9 O. Can you explain to me what this document is, the never been recorded? 10 10 certification of loan documents? 11 11 A. This is exactly that. It's a document that we use O. Is that usual for original assignments to be 12 12 unrecorded in collateral files? when we have to make copies of a document or documents and 13 13 A. It's -- I've seen that before. 14 send somewhere for whatever the purpose may be. This says we 14 have examined. We have reviewed the original documents and 15 O. But it's not the -- it's not normal? 15 the attached copies are true and accurate. MR. YATES: Object to the extent it misstates 16 16 prior testimony. You can answer. Q. Okay. 17 17 A. They are copies of the originals. 18 BY MS. HUELSMAN: 18 19 O. And Ms. Al Hamadi, she is an employee of Wells 19 O. Why don't you give me your best estimation of the 20 percentage of times that you see original assignments sitting Fargo? 20 in the collateral file unreported. A. Yes. 21 A. Half the time. 50%. 22 MS. HUELSMAN: That's A-L, capital 22 23 Q. Do you know why this document was not recorded 23 H-A-M-A-D-I. Also, it's on the document. I know it's easier for you if I just spell it. prior to the foreclosure proceeding? 24 25 A. No. COURT REPORTER: Thank you. 25 Page 52 Page 50 BY MS. HUELSMAN: Q. And do you know what Wachovia Bank's involvement is as the trustee in this particular loan file? Q. So Ms. Al Hamadi is currently an employee of Wells 2 2 A. No. 3 Fargo; correct? 3 A. Yes. 4 Q. Do you understand why I'm asking you that question? 4 O. And she witnessed your signature on this document Just because they're on here. 5 on May 17th, 2010? MR. YATES: I'm going to object to the extent 6 6 A. Yes. that the document speaks for itself. 7 7 MS. HUELSMAN: I understand. I'm just --8 O. And for what purpose did you execute this document? 8 A. To provide copies of the original note from the 9 BY MS. HUELSMAN: 9 collateral file to Counsel. 10 O. Have you ever seen Wachovia Bank in the chain of 10 custody for this particular loan file? MS. HUELSMAN: Mark this as Exhibit 3. 11 11 (Exhibit No. 3 was marked.) A. Have I? No. 12 12 O. No. So in other words, your testimony I believe 13 BY MS. HUELSMAN: 13 Q. Okay. Exhibit 3, I assume you've seen this you told me was that your records would show it coming from 14 document before? Wells Fargo Bank, the custodian entity, to Eagan, Minnesota 15 for scanning or imaging you said? 16 A. Yes. 16 Q. And can you tell me what this document is? 17 A. Yes. 17 Q. It goes back to Wells Fargo as the custodian; A. It's an unrecorded assignment of the mortgage. 18 18 Q. That's Ms. Geline's Deed of Trust? right? 19 19 A. Yes. 20 20 Q. I'm being particular because she actually has a 21 O. And then it since then comes from Wells Fargo, the 21 custodian, back to your offices now because of the 22 deed of trust instead of a mortgage. So. And so it was your 22 testimony on this Exhibit 1 and your testimony here today litigation?

that Exhibit 3 is a photocopy of the original unrecorded

assignment document that you saw --

23

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25

A. Yes.

Q. Right?

Page 56

Geline v. Northwest Trustee Services, et al A. Yes. Q. So at no point in that was Wachovia involved; 2 3 right? 4 O. All right. Has this document been sent for 5 6 7 8

A. Not from my perspective, no.

recording since you saw the original on May 17th?

O. So it's still sitting in your files back in South 9 Carolina?

A. Yes. 10

(Exhibit No. 4 was marked.) 11

BY MS. HUELSMAN: 12

O. I assume you have seen this document before? 13

A. Yes. 14

O. This is also you're contending a photocopy of the 15 original promissory note which is in your offices in South 16

Carolina that you have testified to be in possession of on 17

May 17th. And I assume you're going to tell me that same 18

thing today. 19

A. Yes. 20

Q. Turn to the last page of the promissory note. 21

A. (Witness complies.) 22

O. There are two endorsement stamps on the last page. 23

Do you see those? 24

A. Yes. 25

1 A. Correct.

2

4

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O. Was the promissory note reimaged when it came back

to you the second time?

A. It should have been, yes.

Q. So it should have gone from Wells Fargo the

6 custodian to Eagan to you even on the second trip to you?

A. Yes.

O. And would it have -- would the reimaging have

written over the previous image or would there just be a

separate file created such that there would be two images of 10

11 the collateral file?

A. Separate image.

Q. So on the system there should be two separate 13

images of the collateral file from the different dates at

15 which it was imaged?

> A. Yes. O. Does Joan Mills work in your department?

18 A. No.

19 O. Do you know if she ever worked in your department?

20 A. I do not know if she ever did.

O. Does your department ever -- does your department

22 employees ever sign on endorsements of promissory notes?

A. Yes.

O. On a regular bases? Or just under particular 24

circumstances? 25

Page 54

O. Do you have any idea when those endorsement stamps 1

were affixed to this promissory note? 2

3 A. No.

Q. So when it came back to you for the second time 4

from the Wells Fargo custodian facility it had both of these

stamps on it? 6

A. Yes. 7

O. And do you know if it had both of these stamps on 8

the original note when it came to your offices the first 9

time? 10

A. No, I do not know. 11

Q. Now, according to what you told me, this original 12

13 note should have been imaged when it went to Eagan the first

time it was requested; correct? 14

15 A. Correct.

O. So if the note had these stamps affixed to it at 16

that time it should have been caught in that image system; 17

correct? 18

A. Yes. 19

20 Q. I'm assuming based upon imaging that somebody is

sticking it in a machine and the machine is reading it and 21

22 copying it; correct?

A. Correct. 23

Q. And you just don't know because you haven't looked 24

at that image; correct?

A. Depending upon your definition of regular basis.

Q. Why don't you give me your --

A. In -- part of our process would be to do that when

it was necessary or needed. 4

O. When would it be necessary? 5

A. At the request of the foreclosing attorney. 6

Q. So if the foreclosing attorney provided the

instruction to Wells Fargo to endorse the promissory note

then your department would be the people who would do that? 9

10 A. Yes.

Q. And the instruction would only come from the 11

foreclosing attorney? 12

13 A. Yes.

14 Q. And would the foreclosing attorney also tell you to

whom the endorsement should be made payable? 15

Q. So in other words, the foreclosing attorney would

say either endorsing a blank or endorse it to X, Y, Z 18

corporation? 19

A. Yes. 20

(Exhibit No. 5 was marked.)

BY MS. HUELSMAN: 22

Q. Have you seen this document before? 23

A. Yes.

Q. And this is your signature on this document?

16

17

21

Page 57 Page 59 A. Yes. 1 Q. Why don't you describe the whole process to me so I 1 Q. When did you sign this document? understand it. 2 2 A. It would have been August of 2000 -- August 8, A. The loans are referred by the referral, foreclosure 3 2009. referral group. 4 5 O. You just know that based upon looking at the date Q. And I just want to make clear that you told me on the document? 6 earlier that that essentially was a message on the automated 6 A. Yes. 7 7 Am I wrong? O. I'm assuming you don't have any specific 8 8 recollection of signing it? A. Correct. 9 9 Q. I'm right, okay. A. No. 10 10 Q. Have you ever signed one of these documents with an A. Make sure we get our terminology correct. 11 11 incorrect date on it? O. Exactly, and I like to be right as much as 12 12 A. No. possible. Go ahead. 13 13 Q. So you're always careful to look at the date when A. Once it's referred, our system picks it up the next 14 14 you sign? 15 day. 15 A. Yes. 16 O. Okav. 16 A. And once it's picked up we -- it pulls in the data O. Can you tell me for what purpose you signed this 17 17 document? for the processing of that loss mitigation declaration as 18 18 A. It printed as part of the loss mitigation well as the beneficiary declaration. 19 O. Okay. So the loss mitigation declaration and the declaration packet when this was referred to foreclosure. 20 20 beneficiary declaration are documents that are created by O. So you're referring to the requirement under our 21 State statute that somebody sign off on it for the entity 22 Wells Fargo? 22 that's foreclosing indicating that loss mitigation has been A. Yes. 23 23 provided to the borrower; is that correct? 24 O. So the system pops up a message or whatever with 24 that packet of documents for somebody to sign; is that right? A. Yes. 25 Page 60 Page 58 Q. So this beneficiary declaration is a part of that A. They are actually printed. 1 1 package? Q. Wow, what do you know, something's printed, okay. 2 2 So do you regularly sign these types of documents? 3 A. Yes. 3 Q. So this declaration was created and sent to your A. Yes. 4 4 offices by the foreclosing trustee; is that correct? 5 O. Do other members of your various teams also sign 5 these documents? A. No. 6 A. Only when they are asked. Who would have created this? 7 7 Q. This is created daily after the referral. O. So the loss mitigation and the beneficiary 8 Can you explain to me how that happens? declaration are types of documents that generally only you 9 Sure. Once a loan is referred there is a 24-hour sign? 10 10 delay before it's uploaded into the system and we get A. Correct. 11 11 notification that the loan has been referred. 12 O. What is the reason that you are tasked with signing 12 those documents? 13 O. From the foreclosing referral group? 13 A. Correct. A. I was -- when the -- when we implemented the 14 14 Q. So that's the report that you were talking about process it was just convenient for me to sign them. 15 15 Q. And what do you do before you sign the documents? getting daily? 16 16 A. Oh, the report for pulling collateral documents? 17 Do you verify any information or are you just signing 17 Q. I thought -- I'm sorry. I thought you also told me 18 whatever is printed? 18 that there was a report that tells you that the matter is MR. YATES: I'm going to object to the extent 19 19 potentially being referred to you. it has been asked and answered. 20 20 A. The verification of the date; the foreclosing Am I wrong? 21 21 entity information is pulled in from a, the foreclosure A. Yes. 22 22

23

24

respect to --

23

24

25

O. Correct me.

A. It goes through -- which part? The report or with

(15) Page 57 - Page 60

BY MS. HUELSMAN:

matrix. And then it's -- I sign it.

Northwest Trustee Services, et al Page 61 Page 63 group? So you're getting these documents, the loss 1 1 mitigation declaration, and the beneficiary declaration, and A. Yes. 2 2 O. And again, just generally I know you don't work those two documents are printed and presented to you by 3 3 somebody else for signing; right? 4 there. 4 5 A. Correct. 5 What does the foreclosure department do? O. That's one of your other file clerks or staff 6 A. They -- they are the liaison, conduit, if you will, 6 between Wells Fargo and the foreclosing attorney. people that gives you those documents? 7 Q. And that's separate from the foreclosure referral A. Yes. 8 8 O. And those are part of the 50 to 150 documents per group? 9 9 A. Yes. day that you sign; correct? 10 10 A. Yes. 11 Q. All right. So someone at the foreclosure 11 department makes sure that the information on the matrix is O. Somebody comes and brings you those documents and 12 you sit down to sign them. And you're looking at the 13 correct. 13 documents to make sure that the date is correct and That's your understanding? 14 14 consistent with the date you're signing the document; 15 A. Correct. That is my understanding. 15 Q. You told me that your department is the one that correct? 16 16 actually has the collateral documents in your possession. A. Yes. 17 17 O. And you're looking on a computer screen at the 18 If it's in the original file state in your 18 19 foreclosure matrix that you described to me to make certain department that's also going to have a copy on the imaging system if it's a copy file state; right? that the name of the foreclosing - of the beneficiary on the 20 20 A. Correct. document that you're signing matches with the matrix; is that 21 21 correct? 22 Q. Does the foreclosure department also have access to 22 23 the imaging system? 23 A. No. That's not correct. O. Okay. What are you looking at on the matrix? A. Yes. 24 24 O. So it is from the imaging system that you're A. I'm not looking at the matrix. 25 25 Page 62 surmising that the foreclosure department gets the O. Okav. 1 information to put into the matrix? A. The matrix is updated daily, and this information 2 A. I can't answer that. is pulled from that matrix. 3 3 O. So you're simply signing the document that's 4 4 presented to you and you're just making sure that the date is 5 A. Correct. correct? б 6 O. And then the matrix is -- the information from the A. Correct. 7 7 Q. So how do you know when you're signing this 8 document that it's true and correct? declaration and that's presented to you for signature? 9 10

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- MR. YATES: Objection, asked and answered. 10
- A. There are people that are responsible for the --11
- for maintaining that foreclosure matrix. 12
- 13 BY MS. HUELSMAN:
- Q. So you're relying upon your employees to have the 14
- correct information in the matrix system? 15
- 16 A. Not my employees.
- 17 Q. Okay.
- Fellow Wells Fargo team members. 18 A.
- Who puts the information into the matrix? 19
- A. It's generated from our foreclosure departments. 20
- Specifically I don't know who. 21
- 22 Q. That's coming from the foreclosure referral;
- correct? 23
- A. No. It's coming from the foreclosure department. 24
- 25 O. And that's separate from the foreclosure referral

- Q. You just know it's the foreclosure department's
  - responsibility to put the information in the matrix; right?
- matrix is inserted into this document, the beneficiary
- - A. As part of our daily, morning processing.
- Q. Right. 11

- A. It's updated, with any updates and then it gets
- pushed out to the various processors. 13
- Q. And so when you sign this beneficiary declaration 14
- and any other beneficiary declaration, you don't have any 15 independent knowledge about whether or not the information is
- 16 17 truthful, you're relying on the other people in the process
- to make sure that the information is correct on the document 19
- that you're signing?
- A. Yes. 20
- 21 MR. YATES: Let her get the question out so 22 she can take it down.
- WITNESS: Okay. 23
- BY MS. HUELSMAN: 24
  - Q. And do you know the difference between whether or

Г	Page 65	1	Page 67
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1	not an entity has a is the actual holder of the promissory	1	A. I can't really answer that because I don't know
2	note or the requisite authority under RCW 62A.3-301 to	2	what their process is.
3	9		Q. Right. But normally when you you deal with a
4	MR. YATES: Objection to the extent it calls	4	lot of collateral files; right?
5	for a legal conclusion.	5	A. Yes.
6	A. Could you read the question again?	6	Q. I'm sure you've looked at a lot of them; right?
7	(Requested testimony was read.)	7	A. Yes.
8	MR. YATES: Same objection.	8	Q. Is it normal when an assignment is returned by the
9	A. No.	9	recorder's office for that assignment to be put into the
10	MS. HUELSMAN: I'm going to take another break	10	collateral file?
11	because I forgot to bring a document.	11	A. It should be, yes.
12	(Off the record.)	12	Q. So that's what should happen?
13	(Exhibit No. 6 was marked.)	13	A. It should, but.
14	BY MS. HUELSMAN:	14	Q. Yeah.
15	Q. Have you ever seen this document before?	15	A. Again, I don't know their process.
16	A. No.	16	Q. I understand. But when you get collateral files
17	Q. You said you had looked at the collateral file in	17	they're supposed to have original assignments returned by the
18	this case; correct?	18	recorder's office; right?
19	A. Correct.	19	A. I would think so, yes.
20	Q. And I believe you told me that it should contain	20	Q. Let's take a look at Exhibit 3.
21	all of the original promissory note recorded deed of trust	21	Can you explain to me why there are two different
22	assignments, things like that; correct?	22	assignments of the same loan?
23	MR. YATES: Object to the extent it misstates	23	A. No.
24	prior testimony.	24	Q. Can you explain to me why they were the loan was
25	A. Depending upon the custodian.	25	assigned to different entities?
	Page 66		Page 68
1	·	1	
1 2	BY MS. HUELSMAN:	1 2	A. No.
2	BY MS. HUELSMAN: Q. Sure. But it should have all the original	1 2 3	A. No. Q. Do you know who Georgiana Rice is?
2 3	BY MS. HUELSMAN: Q. Sure. But it should have all the original documents related to ownership of the loan?	2	<ul><li>A. No.</li><li>Q. Do you know who Georgiana Rice is?</li><li>A. No.</li></ul>
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the due diligence hadn't been completed.

- 2 Q. Right. But again you don't have any personal
- 3 knowledge when you sign any of those declarations; correct?
- 4 MR. YATES: Object to the form. It misstates
- 5 prior testimony. You can answer.
  - A. Personal knowledge that I sat there and watched
- 7 somebody do it, no, I did not.
- 8 BY MS. HUELSMAN:
- 9 O. So again, you're just relying upon the rest of the
- 10 employees at Wells Fargo to have made certain that the task
- 11 that needed to be performed was performed and you're just
- 12 signing the document; correct?
- 13 A. Yes.

6

- Q. Do you know what part of Wells Fargo provides the
- 15 loss mitigation information?
- A. It would be collections department and then the
- 17 foreclosure referral department does a confirmation.
- 18 (<u>Exhibit</u> No. 7 was marked.)
- 19 BY MS. HUELSMAN:
- Q. Have you ever seen Ms. Brodish's declaration
- 21 before?
- 22 A. No.
- Q. That's B-R-O-D-I-S-H.
- 24 Do you know Ms. Brodish?
- A. Only from speaking to her on the phone.

- 1 Q. So I'm surmising from what you're saying is it's
- 2 normal if the litigation part of Wells Fargo contacts your
- 3 office asking for a collateral file that you send it?
  - A. Yes.

4

- 5 Q. Again that's by Federal Express or UPS?
- 6 A. Yes.
  - O. Did Ms. Brodish return the collateral file to your
- 8 location?
  - A. Yes, she did.
- 10 Q. Do you recall when that occurred?
- 11 A. That might have been the April of this year when it
- was returned to us.
- Q. And is there any record kept of what was in the collateral file when it gets sent to Ms. Brodish?
- A. It would have been the documentation from when it was processed in.
- O. That's the shipping report, I think you called it?
- 18 A. Yes.
- Q. But there's no additional imaging that's occurred
- 20 at your offices; correct?
  - A. Once it comes back to us, no. We don't reimage it
- 22 again.23 O.

21

- Q. Is it reimaged before it's sent to Ms. Brodish?
- 24 A. Yes.
- Q. In other words, it has been imaged at Eagan the two

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- 1 Q. Is she somebody with whom you work regularly in
- 2 your job?
- 3 A. I wouldn't say regularly. Periodically.
- 4 O. And for what reason are you required to speak to
- 5 Ms. Brodish?
- 6 A. She is in our litigation department and they
- 7 periodically request that we order collateral files.
- 8 Q. So that's usually the context in which you're
- 9 speaking to her?
- 10 A. Yes.
- 11 Q. Do you know if the collateral file has ever been
- 12 provided to Ms. Brodish?
- 13 A. Yes.
- 14 Q. And when did that occur?
- 15 A. I believe it was April 2009, if memory serves.
- O. Okay.
- A. It -- it -- actually that might have been April of
- 18 this year. I -- April is standing out, but I don't
- 19 specifically recall the year.
- Q. Okay. So it was either April of this year or April
- 21 of last year?
- 22 A. Yes.
- Q. Do you know for what reason the collateral file was
- 24 sent to Ms. Brodish?
- A. She would have requested it.

- 1 times we have talked about?
  - A. Yes.
- Q. And then it has come back to your offices and you
- 4 sent it to Ms. Brodish and she sent it back to you. But
- 5 there has been no additional imaging during those two
- 6 transfers?

7

11

19

23

- A. Not to my knowledge.
- 8 Q. Nobody has independently verified the contents of
- 9 the collateral file during those two shipments, they are just
- 10 relying on the shipping record?
  - MR. YATES: Object to the form.
- 12 A. Could you repeat that, please?
- 13 (Requested testimony was read.)
- 14 A. Correct.
- 15 BY MS. HUELSMAN:
- Q. I was wondering if we could look at anything that would show whether or not this assignment went missing during
- 18 this process?
  - A. Nothing that I'm aware of, no.
- Q. All right. Does Wells Fargo handle all of its own foreclosures?

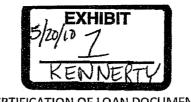
It's not a well phrased question, let me try again.

When Wells Fargo services a loan, does your department handle all of the collateral, the documentation

for all of the -- all of Wells Fargo servicing when loans go

Page 75 Page 73 the foreclosure department? to foreclosure? 1 1 A. Once it's referred, it goes to the for -- it goes A. To my knowledge, yes. 2 2 O. So Wells is not using third parties like lenders to the foreclosure department. 3 3 O. So when it's coming from collections is it going to processing services or other companies? 4 4 foreclosure referral group, loan documentation and the A. Not for collateral files. 5 foreclosure department kind of all at the same time? O. And that includes assignments and things like that, 6 6 that's what you mean by involving collateral files? 7 A. That I don't know. 7 A. Correct. 8 Q. Okay. 8 A. If it's concurrent with the referral aspect and O. So I just want to make certain that if an 9 9 assignment needs to be done on behalf -- regarding a loan loan documentation and then going to foreclosure, I don't 10 10 that Wells Fargo is servicing it be should be coming through 11 know if that's taking place. 11 Q. I'm just trying to figure out how the foreclosure your department, right? 12 1.2 department gets the information in the foreclosure matrix A. For the most part, yes. 13 13 that you're relying upon when you sign documents. Q. Okav. 14 14 15 A. I can't answer that. I do not know. A. The one exception would be any MERS-related 15 assignments in which the foreclosing attorney has 16 O. But certainly they have to fill it in before it 16 authorization and power of attorney to execute. gets to you, otherwise you wouldn't have a document to sign; 17 17 correct? O. And so if it's a loan that has been registered on 18 18 A. Correct. 19 the MERS system then it doesn't have to come back to your 19 offices for assignment, the foreclosing attorney could simply 20 Q. Do people from the foreclosure department have 20 access to the collateral files that you're holding in your do it themselves? 21 21 A. Correct. If they have the authorization. offices? 22 22 Q. Right. 23 A. They have access to the images. 23 Q. So they don't come down to your file room to go And the power of attorney. 24 24 So it's still essentially the collateral file is look at the collateral file? 25 Page 76 Page 74 coming through your office, it just doesn't have to come back 1 to your department for actual signing of assignments? They are just relying on the imaging? 2 2 A. Correct. A. Correct. 3 3 MS. HUELSMAN: I think that's it. Thank you. MS. HUELSMAN: Let me just review my notes for 4 4 MR. YATES: Thank you. 5 just a second, okay. 5 WITNESS: Sure. 6 MS. HUELSMAN: Are you reserving signature? 6 MR. YATES: Yes. BY MS. HUELSMAN: 7 7 (The deposition of H. John Kennerty was 8 O. When we started out this morning we were kind of 8 going through the flow through Wells Fargo department that a 9 concluded at 11:40 a.m.) 9 (Signature was reserved.) foreclosure goes through, but I just want to make sure I 10 10 understand that correctly. 11 11 It starts at collections when somebody gets 12 12 delinquent? 13 13 A. Yes. 14 14 Q. It goes to the foreclosure referral group? 15 15 16 16 17 Q. And it goes to loan documentation, your department? 17 I'm sorry. It goes to -- I'm sorry. It goes from 18 18 collections to loan documentation and foreclosure referral 19 19 group concurrently; right? 20 20 21 A. Yes. 21 22 Q. Right? 22 Yes. 23 23 Q. And then you guys do what you do, foreclosure group 24 24 does what it does and then do you know, does it then go to

	Page 0
1	CERTIFICATE
2	
3	STATE OF WASHINGTON )
4	COUNTY OF KING ) ss.
5	
6	I, Judith A. Robinson, Certified Court Reporter and
7	an officer of the Court under my commission as a Notary
8	Public, in and for the State of Washington, do hereby certify
9	that the foregoing deposition was transcribed under my
10	direction; that the transcript of the deposition is a full,
11	true and correct transcript to the best of my ability; that I
12	am neither attorney for, nor a relative or employee of any of
13	the parties to the action or any attorney or Counsel employed
14	by the parties hereto, nor financially interested in its
15	outcome.
16	IN WITNESS WHEREOF, I have hereunto set my hand
17	and affixed my official seal thisday of
18	, 2010.
19	
20	· · · · · · · · · · · · · · · · · · ·
21	Judith A. Robinson, Notary Public
22	in and for the State of Washington residing at Seattle.
23	My Commission expires November 4, 2012.
24	CCR License #2171
25	



## **CERTIFICATION OF LOAN DOCUMENTS**

Loan No: 0041179441		
Trustee Sale NO: Owner:		·
Property Address:		
I certify that the attached documents are tr	se and correct conies of the origin	al documents in
my possession.	te und correct copies of the origin	ar aboutteres to
( ) Deed of trust (X ) Note		
(X ) Assignment - unrecorded ( ) Title Policy		
( )		•
By: State		
John/Kennerty, VP of Loan Docume	tation	
3476 Stateview Blvd Fort Mill, SC 29715		·
(Address)		•
State of South Carolina County of York		
Signed and sworn to (or affirmed) before m	on (5/17/10)	
1 Dougla Olbert The State of		
(Signature of notarial official)	OF.	FICIAL SEAL Votary Public
My commission expires:	State WENDY A My Commissi	of South Carolina  BERTSON AL-HAMMADIS on Expires March 10, 20182
	minima	- Continue of the continue of





# Electronically Recorded 20090916000478

SIMPLIFILE Page 001 of 001 09/16/2009 11:13 King County, WA

AST 14.00

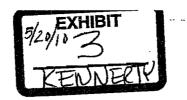
After Recording Return to: Kathy Taggart Northwest Trustee Services, Inc. P.O. Box 997 Bellevue, WA 98009-0997

425-586-1900 FAX 425-586-1997

3	•
LYDIA K. GELINE and ROBERT M. Company is the trustee and Linear Financial, LP	GELINE, wife and husband is/are the grantor(s), Chicago Title Insurance DBA QUADARANT HOME LOANS is the beneficiary under that certain 14/04 under King County, Washington Auditor's File No.
	d of trust appoints Northwest Trustee Services, Inc., a Washington levue, WA 98009-0997, as successor trustee under the deed of trust with all
1189193	Wells Fargo Bank NA, Attorney in fact for US Bank National Association, as Trustee for WFMBS 2004-N
4189193 IST AM 0/14	By
STATE OF South Carolina )  COUNTY OF York _ )	
the instrument and acknowledged it as the	y evidence that Xee Moua is the person who appeared before signed this instrument, on oath stated that (he/she) was authorized to execute VP of Loan Doc of Wells Fargo Bank NA, Attorney in y act of such party for the uses and purposes mentioned in the instrument.
Dated:08/31/2009	
AMANDA EUZABETH HOSENFELD Notary Public, South Carolina My Commission Expires April 27, 2017	Notary Public in and for the State of South/Carolina Residing at Fort Mil! My appointment expires
NORTHWEST TRUSTEE SERVICES, INC. P.O. BOX 997 RELLEVIE: WA 98009-0997	Client: «ClientName» Borrower: «MatterName»

SERVING WASHINGTON, OREGON, IDAHO & ALASKA

Exhibit C OF \_\_\_\_



RETURN TO: Wells Fargo Bank, N.A. Attention: Final Documents MAC X4701-02B 3601 Minnesota Drive Suite 200 Bloomington, MN 55435

Loan 0041179441 Service 0041179441 Chan RTL

#### ASSIGNMENT OF MORTGAGE/DEED OF TRUST

For value received, Wells Fargo Bank, N.A., successor by merger to Wells Fargo Home Mortgage, Inc. 7001 Westown Parkway, West Des Moines, IA 50266 hereby sells, assigns, and transfers to:

WACHOVIA BANK, N.A., AS TRUSTEE 4527 METROPOLITAN COURT SUITE C FREDERICK, MD 21704

Its successors and assigns, all its rights, title, and interest in a certain Mortgage/Deed of Trust executed by Execution Date: 05/10/2004 Legal Name: LYDIA K GELINE

Beneficiary:

Recorded in KING

County, State of, WA

Page

Document#

in the Book on the date

July 26, 2004

Signed Legal:

WELLS FARGO BANK

Jo Lennox Vice President Loan Documentation Greg Ceneviva Vice President Loan Bocumentation

Chianh Pham Witnessed by

Dayna Crim Witnessed by

STATE OF MARYLAND (SS COUNTY OF FREDERICK)

Property Address: 910 5TH STREET KIRKLAND, WA 98033

On this 26th day of July, 2004 before me, the undersigned a Notary Public of the state of Maryland, personally appeared Jo Lennox and Greg Ceneviva, respectively to me personally known, who being duly swom, did say that they are the Vice President(s) of Loan Documentation respectively, of Wells Fargo Bank, N.A., successor by merger to Wells Fargo Home Mortgage, Inc., and that the seal affixed to the foregoing instrument is the corporate seal of said corporation by authority of its Board of Directors and the said, Jo Lennox and Greg Ceneviva acknowldeged the execution of said instrument to be the voluntary act and deed of Wells Fargo Bank M.A. successor by margor 4 18/15 Fargo Pank M. to be the voluntary act and deed of Wells Fargo Bank, N.A., successor by merger to Wells Fargo Home Mortgage, Inc., by it voluntary done and executed. Witnessed by my hand and notarial seal the day and last year above written.

THIS INSTRUMENT PREPARED BY:

Wells Fargo Bank, N.A. 7495 New Horizon Way Frederick, Maryland 217

Prepared by:

Erica L. Whipp Notary Public Washington County, MD My Commission Expires 05/05/2007

## FIXED/ADJUSTABLE RATE NOTE

(One-Year Treasury Index - Rate Caps)



THIS NOTE PROVIDES FOR A CHANGE IN MY FIXED INTEREST RATE TO AN ADJUSTABLE INTEREST RATE. THIS NOTE LIMITS THE AMOUNT MY ADJUSTABLE INTEREST RATE CAN CHANGE AT ANY ONE TIME AND THE MAXIMUM RATE I MUST PAY.

MAY 10, 2004 [Date] BELLEVUE

WASHINGTON

[City]

910 5TH STREET, KIRKLAND, WA 98033

[State]

[Property Address]

#### 1. BORROWER'S PROMISE TO PAY

In return for a loan that I have received, I promise to pay U.S. \$ \*\*\*\*\*605,000.00 (this amount is called "Principal"), plus interest, to the order of Lender is LINEAR FINANCIAL, LP DBA QUADRANT HOME LOANS

I will make all payments under this Note in the form of cash, check or money order.

I understand that Lender may transfer this Note. Lender or anyone who takes this Note by transfer and who is entitled to receive payments under this Note is called the "Note Holder."

#### 2. INTEREST

Interest will be charged on unpaid principal until the full amount of Principal has been paid. I will pay interest at a yearly rate of 4.375 %. The interest rate I will pay may change in accordance with Section 4 of this Note.

The interest rate required by this Section 2 and Section 4 of this Note is the rate I will pay both before and after any default described in Section 7(B) of this Note.

#### 3. PAYMENTS

#### (A) Time and Place of Payments

I will pay principal and interest by making a payment every month.

I will make my monthly payments on the first day of each month beginning on JULY 01, 2004

I will make these payments every month until I have paid all of the principal and interest and any other charges described below that I may owe under this Note. Each monthly payment will be applied as of its scheduled due date and will be applied to interest before Principal. If, on JUNE 01, 2034, I still owe amounts under this Note, I will pay those amounts in full on that date, which is called the "Maturity Date."

I will make my monthly payments at WELLS FARGO HOME MORTGAGE, P.O. BOX 10304, DES MOINES, IA 503060304

or at a different place if required by the Note Holder.

#### (B) Amount of My Initial Monthly Payments

Each of my initial monthly payments will be in the amount of U.S. \$\*3,020.68

. This amount may change.

#### (C) Monthly Payment Changes

Changes in my monthly payment will reflect changes in the unpaid principal of my loan and in the interest rate that I must pay. The Note Holder will determine my new interest rate and the changed amount of my monthly payment in accordance with Section 4 of this Note.

#### 4. ADJUSTABLE INTEREST RATE AND MONTHLY PAYMENT CHANGES

#### (A) Change Dates

The initial fixed interest rate I will pay will change to an adjustable interest rate on the first day of JUNE, 2009, and the adjustable interest rate I will pay may change on that day every 12th month thereafter.

MULTISTATE FIXED/ADJUSTABLE RATE NOTE - ONE-YEAR TREASURY INDEX - Single Family - Fannie Mae UNIFORM INSTRUMENT

VMP\_843N (0005) For

Form 3522 1/01

Page 1 of 5

True and Certified Copy

The date on which my initial fixed interest rate changes to an adjustable interest rate, and each date on which my adjustable interest rate could change, is called a "Change Date."

#### (B) The Index

Beginning with the first Change Date, my adjustable interest rate will be based on an Index. The "Index" is the weekly average yield on United States Treasury securities adjusted to a constant maturity of one year, as made available by the Federal Reserve Board. The most recent Index figure available as of the date 45 days before each Change Date is called the "Current Index."

If the Index is no longer available, the Note Holder will choose a new index that is based upon comparable information. The Note Holder will give me notice of this choice.

#### (C) Calculation of Changes

Before each Change Date, the Note Holder will calculate my new interest rate by adding TWO AND

THREE-QUARTERS percentage points ( 2.750 %) to the Current Index. The Note Holder will then round the result of this addition to the nearest one-eighth of one percentage point (0.125%). Subject to the limits stated in Section 4(D) below, this rounded amount will be my new interest rate until the next Change Date.

The Note Holder will then determine the amount of the monthly payment that would be sufficient to repay the unpaid principal that I am expected to owe at the Change Date in full on the Maturity Date at my new interest rate in substantially equal payments. The result of this calculation will be the new amount of my monthly payment.

#### (D) Limits on Interest Rate Changes

The interest rate I am required to pay at the first Change Date will not be greater than 9.375 % or less than 2.750 %. Thereafter, my adjustable interest rate will never be increased or decreased on any single Change Date by more than two percentage points from the rate of interest I have been paying for the preceding 12 months. My interest rate will never be greater than 9.375 %.

#### (E) Effective Date of Changes

My new interest rate will become effective on each Change Date. I will pay the amount of my new monthly payment beginning on the first monthly payment date after the Change Date until the amount of my monthly payment changes again.

#### (F) Notice of Changes

The Note Holder will deliver or mail to me a notice of any changes in my initial fixed interest rate to an adjustable interest rate and of any changes in my adjustable interest rate before the effective date of any change. The notice will include the amount of my monthly payment, any information required by law to be given to me and also the title and telephone number of a person who will answer any question I may have regarding the notice.

#### 5. BORROWER'S RIGHT TO PREPAY

I have the right to make payments of Principal at any time before they are due. A payment of Principal only is known as a "Prepayment." When I make a Prepayment, I will tell the Note Holder in writing that I am doing so. I may not designate a payment as a Prepayment if I have not made all the monthly payments due under this Note.

I may make a full Prepayment or partial Prepayments without paying any Prepayment charge. The Note Holder will use my Prepayments to reduce the amount of Principal that I owe under this Note. However, the Note Holder may apply my Prepayment to the accrued and unpaid interest on the Prepayment amount before applying my Prepayment to reduce the Principal amount of this Note. If I make a partial Prepayment, there will be no changes in the due dates of my monthly payments unless the Note Holder agrees in writing to those changes. My partial Prepayment may reduce the amount of my monthly payments after the first Change Date following my partial Prepayment. However, any reduction due to my partial Prepayment may be offset by an interest rate increase.

#### 6. LOAN CHARGES

If a law, which applies to this loan and which sets maximum loan charges, is finally interpreted so that the interest or other loan charges collected or to be collected in connection with this loan exceed the permitted limits, then: (a) any such loan charge shall be reduced by the amount necessary to reduce the charge to the permitted limit; and (b) any sums already collected from me that exceeded permitted limits will be refunded to me. The Note Holder may choose to make this refund by reducing the Principal I owe under this Note or by making a direct payment to me. If a refund reduces Principal, the reduction will be treated as a partial Prepayment.

True and Certified Copy



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#### 7. BORROWER'S FAILURE TO PAY AS REQUIRED

(A) Late Charges for Overdue Payments

If the Note Holder has not received the full amount of any monthly payment by the end of 15 calendar days after the date it is due, I will pay a late charge to the Note Holder. The amount of the charge will be 5.000 % of my overdue payment of principal and interest. I will pay this late charge promptly but only once on each late payment.

(B) Default

If I do not pay the full amount of each monthly payment on the date it is due, I will be in default.

(C) Notice of Default

If I am in default, the Note Holder may send me a written notice telling me that if I do not pay the overdue amount by a certain date, the Note Holder may require me to pay immediately the full amount of Principal that has not been paid and all the interest that I owe on that amount. That date must be at least 30 days after the date on which the notice is mailed to me or delivered by other means.

(D) No Waiver By Note Holder

Even if, at a time when I am in default, the Note Holder does not require me to pay immediately in full as described above, the Note Holder will still have the right to do so if I am in default at a later time.

(E) Payment of Note Holder's Costs and Expenses

If the Note Holder has required me to pay immediately in full as described above, the Note Holder will have the right to be paid back by me for all of its costs and expenses in enforcing this Note to the extent not prohibited by applicable law. Those expenses include, for example, reasonable attorneys' fees.

#### 8. GIVING OF NOTICES

Unless applicable law requires a different method, any notice that must be given to me under this Note will be given by delivering it or by mailing it by first class mail to me at the Property Address above or at a different address if I give the Note Holder a notice of my different address.

Unless the Note Holder requires a different method, any notice that must be given to the Note Holder under this Note will be given by mailing it by first class mail to the Note Holder at the address stated in Section 3(A) above or at a different address if I am given a notice of that different address.

#### 9. OBLIGATIONS OF PERSONS UNDER THIS NOTE

If more than one person signs this Note, each person is fully and personally obligated to keep all of the promises made in this Note, including the promise to pay the full amount owed. Any person who is a guarantor, surety or endorser of this Note is also obligated to do these things. Any person who takes over these obligations, including the obligations of a guarantor, surety or endorser of this Note, is also obligated to keep all of the promises made in this Note. The Note Holder may enforce its rights under this Note against each person individually or against all of us together. This means that any one of us may be required to pay all of the amounts owed under this Note.

#### 10. WAIVERS

I and any other person who has obligations under this Note waive the rights of Presentment and Notice of Dishonor. "Presentment" means the right to require the Note Holder to demand payment of amounts due. "Notice of Dishonor" means the right to require the Note Holder to give notice to other persons that amounts due have not been paid.

#### 11. UNIFORM SECURED NOTE

This Note is a uniform instrument with limited variations in some jurisdictions. In addition to the protections given to the Note Holder under this Note, a Mortgage, Deed of Trust, or Security Deed (the "Security Instrument"), dated the same date as this Note, protects the Note Holder from possible losses that might result if I do not keep the promises that I make in this Note. That Security Instrument describes how and under what conditions I may be required to make immediate payment in full of all amounts I owe under this Note. Some of those conditions read as follows:

(A) Until my initial fixed interest rate changes to an adjustable interest rate under the terms stated in Section 4 above, Uniform Covenant 18 of the Security Instrument shall read as follows:

True and Certified Copy





Transfer of the Property or a Beneficial Interest in Borrower. As used in this Section 18, "Interest in the Property" means any legal or beneficial interest in the Property, including, but not limited to, those beneficial interests transferred in a bond for deed, contract for deed, installment sales contract or escrow agreement, the intent of which is the transfer of title by Borrower at a future date to a purchaser.

If all or any part of the Property or any Interest in the Property is sold or transferred (or if Borrower is not a natural person and a beneficial interest in Borrower is sold or transferred) without Lender's prior written consent, Lender may require immediate payment in full of all sums secured by this Security Instrument. However, this option shall not be exercised by Lender if such exercise is prohibited by Applicable Law.

If Lender exercises this option, Lender shall give Borrower notice of acceleration. The notice shall provide a period of not less than 30 days from the date the notice is given in accordance with Section 15 within which Borrower must pay all sums secured by this Security Instrument. If Borrower fails to pay these sums prior to the expiration of this period, Lender may invoke any remedies permitted by this Security Instrument without further notice or demand on Borrower.

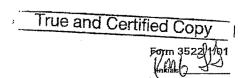
(B) When my initial fixed interest rate changes to an adjustable interest rate under the terms stated in Section 4 above, Uniform Covenant 18 of the Security Instrument described in Section 11(A) above shall then cease to be in effect, and Uniform Covenant 18 of the Security Instrument shall instead read as follows:

Transfer of the Property or a Beneficial Interest in Borrower. As used in this Section 18, "Interest in the Property" means any legal or beneficial interest in the Property, including, but not limited to, those beneficial interests transferred in a bond for deed, contract for deed, installment sales contract or escrow agreement, the intent of which is the transfer of title by Borrower at a future date to a purchaser.

If all or any part of the Property or any Interest in the Property is sold or transferred (or if Borrower is not a natural person and a beneficial interest in Borrower is sold or transferred) without Lender's prior written consent, Lender may require immediate payment in full of all sums secured by this Security Instrument. However, this option shall not be exercised by Lender if such exercise is prohibited by Applicable Law. Lender also shall not exercise this option if: (a) Borrower causes to be submitted to Lender information required by Lender to evaluate the intended transferee as if a new loan were being made to the transferee; and (b) Lender reasonably determines that Lender's security will not be impaired by the loan assumption and that the risk of a breach of any covenant or agreement in this Security Instrument is acceptable to Lender.

To the extent permitted by Applicable Law, Lender may charge a reasonable fee as a condition to Lender's consent to the loan assumption. Lender also may require the transferee to sign an assumption agreement that is acceptable to Lender and that obligates the transferee to keep all the promises and agreements made in the Note and in this Security Instrument. Borrower will continue to be obligated under the Note and this Security Instrument unless Lender releases Borrower in writing.

If Lender exercises the option to require immediate payment in full, Lender shall give Borrower notice of acceleration. The notice shall provide a period of not less than 30 days from the date the notice is given in accordance with Section 15 within which Borrower must pay all sums secured by this Security Instrument. If Borrower fails to pay these sums prior to the expiration of this period, Lender may invoke any remedies permitted by this Security Instrument without further notice or demand on Borrower.





### WITNESS THE HAND(S) AND SEAL(S) OF THE UNDERSIGNED.

Lylia K. Glenl	(Seal)	Rolut m Holin	(Seal)
LYDIA K. GELINE	-Borrower	ROBERT M. GELINE	-Borrower
	•		
	(C1)		(CI)
	(Seal) -Borrower		-Borrower
	· · · · · · · · · · · · · · · · · · ·		
	(Seal)		(Seal)
	-Borrower		-Borrower
	(Seal)	WITHOUT RECOURSE	(Seal)
	-Borrower	WITHOUT RECOURSE PAY TO THE ORDER OF	-Borrower
		made of the second	
		WELLS FARGO BANK, N.A.  WELLS FARGO BANK, N.A.  BY Wan M. Mills, Vice President	
		ISion O	riginal Only)

PAY TO THE ORDER OF WELLS FARGO BANK, N.A. WITHOUT RECOURSE LINEAR FINANCIAL, LP

NETTE HANSON, VICE PRESIDENT

True and Certified Copy

#### BENEFICIARY DECLARATION (NOTE HOLDER) (Attorney in Fact for Beneficiary)

SKON S KENNEKTY

Loan No. 0041179441

The undersigned, under penalty of perjury, declares as follows:

US Bank National Association, as Trustee for WFMBS 2004-N is the actual holder of the promissory note or other obligation evidencing the above-referenced loan or has requisite authority under RCW 62A.3-301 to enforce said obligation.

The trustee may rely upon the truth and accuracy of the averments made in this declaration.

Dated this 8th day of August, 2009, in Fort Mill, SOUTH CAROLINA.

US Bank National Association, as Trustee for WFMBS 2004-N, beneficiary Wells Fargo Bank, N.A., its Attorney in Fact

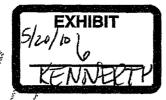
By: Herman/John Kennerty

Its: Vice President of Loan Documentation

NWTS #:7023.05235

Matter name: GELINE, LYDIA K. and ROBERT M.

Exhibit D





This document prepared by and When recorded, return to:

Wells Fargo Home Mortgage-Final Documents 1000 Blue Gentian Rd.

Eagan, MN 55121

Attention: MAC# X9999-01M

Loan Number: 004117944

MIN#: 100011300058874867 MERS Phone: 1-888-679-6372

Assignment of Deed of Trust

For Value received,

Linear Financia LP dba Quadrant Home

P.O.BOX 10304

DES MOINES, IA 503060304

Hereby sells, assigns and transfers to:

Wells Fargo Bank, N.A., succe to Wells Fargo Home Mortgage 1000 Blue Gentian Rd - X9999-01M

Eagan, MN 55121

Its successors and assigns all of its right, title, and interest to as fallows

Execution Date 5/14/2004

LYDIA K GELINE and ROBERT M GELINE, Trustoi Legal Name:

County:

King

States 5/14/2004 Recording Date

Address: LoanAmount:

\$605,000.00

Document Number

: 20040514002817

Book

124500-3500-02 Folio# Pin/Tax Number:

Certificate #:

LEGAL DESCRIPTION AS SHOWN AND/OR ATTACHED TO THE DEED OF TRUST REFERRED TO HEREIN.

Linear Financial, LF dba Quadrant Home Loans

GEORGIANA RICE

Vice President Loan Documentation, Lin Financial, LP doa Quadrant Florie Loans

Prepared By: SEELE MOLLA

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Schle

SEBLE MOLLA

Witnessed by

State of Minnesota

TIM FALCK

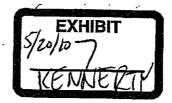
Witnessed by County of Dakota

On This Thursday, July 28, 2005 before me the undersigned a Notary Public of the state of Minnesota personally appeared GEORGIANA RICE, respectively to me personally known, who being tinly Sworn, did say that they are a(n) Vice President Loan Documentation respectively, of Linear Emancial, LP dia Quadrant Home Loans and that the seal affixed to the foregoing instrument's the seal of said various association by guttority of Its Board of Directors and the said GBORGIANA RICE acknowledged the execution of said Instrument to be the voluntary act and deed of Linear Financial, LP dba Quadrant Home Leans, by it voluntary do

Witnessed by my hand and notarial seal the day an last year above writte

Christina A. Burrel

CHRISTINA A. BURRELL Notary Public Minnesote:



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LYDIA GELINE, No. 09-2-46576-2 SEA Plaintiffs.

SUPERIOR COURT OF THE STATE OF WASHINGTON

IN AND FOR KING COUNTY

NORTHWEST TRUSTEE SERVICES, INC; WELLS FARGO BANK, NA dba WELLS FARGO HOME MORTGAGE; LINEAR HOME, L.P. dba QUADRANT HOME LOANS; U.S. BANK, N.A., as Trustee for WFMBS 2004-N and doe Defendants 1 through 20, inclusive,

Defendants.

DECLARATION OF AMY BRODISH IN SUPPORT OF DEFENDANT'S RESPONSE

## **DECLARATION OF AMY BRODISH**

I, Amy Brodish, hereby declare:

I am a Litigation Specialist for Wells Fargo Home Mortgage. This declaration is made in support of Wells Fargo Bank's, N.A. as Attorney in Fact for U.S. Bank, N.A., as Trustee for WFMBS 2004-N ("Wells Fargo") Response to Plaintiff's Motion for Preliminary Injunction to Further Restrain Trustee's Sale. I make the following declaration based upon my own personal knowledge and if called to testify in this action I could and would competently testify thereto.

**BUMGARDNER DECLARATION IN SUPPORT OF** MOTION FOR ORDER OF DEFAULT AND DEFAULT JUDGMENT 1 of 3

ROUTH CRABTREE OLSEN, P.S.

A Law Firm and Professional Services Corporation 3535 Factoria Boulevard SE, Suite 200 Bellevue, Washington 98006 Telephone (425) 586-1952 Fassimile (425) 283-5952



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2. I have personal knowledge of the procedures governing the creation and maintenance of Wells Fargo's loss mitigation and default records and am familiar with the record keeping procedures of Wells Fargo as to those records that pertain to the attempts to modify Lydia Geline's loan that is the subject of this lawsuit.

- I have reviewed the records that pertain to the Geline file and as to the following facts, I know them to be true of my own knowledge or I have gained knowledge of them from the business records of Wells Fargo on behalf of Wells Fargo, which records were made at or about the time of the events recorded, and are maintained in the ordinary course of Wells Fargo's business at or near the time of the acts, conditions or events to which they relate. Any such document was prepared in the ordinary course of business of Wells Fargo by a person who had personal knowledge of the event being recorded and had or has a business duty to record accurately such event. As to Wells Fargo's business records that consist of documents created by third parties, Wells Fargo relies on the accuracy of such records in conducting its business of servicing and collecting loans.
  - 4. A loan workout was cancelled by Lydia Geline in June 2009.
- 5. A second loan workout was denied by Wells Fargo in August 2009 because Wells Fargo received "no response from the borrower."
- 6. A third loan workout was denied in September 2009 because a workout was "outside of the investor guidelines," in that the loan was twelve months delinquent and the investor requires that the loan be less than twelve months delinquent for a workout.

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BUMGARDNER DECLARATION IN SUPPORT OF MOTION FOR ORDER OF DEFAULT AND DEFAULT JUDGMENT 2 of 3

ROUTH CRABTREE OLSEN, P.S.

A Law Firm and Professional Services Corporation

3535 Factoria Boulevard SE, Suite 200 Bellëvue, Washington 98005 Telephone (425) 586-1952 Fäcsimile (425) 283-5952

I declare under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct. This declaration was executed this day of January 2010 at Frederick, MD.

Amy Brodisk, Declarant

BUMGARDNER DECLARATION IN SUPPORT OF MOTION FOR ORDER OF DEFAULT AND DEFAULT JUDGMENT 3 of 3

ROUTH CRABTREE OLSEN, P.S.

A Law Firm and Professional Services Corporation

3535 Factoria Boulevard SE, Suite 200 Believue, Washington 98006 Telephone (425) 586-1952 Facsimile (425) 283-5952